

Fw: Sales, sales, sales!

Rebecca [redacted] to: Ins_EBS Great Lakes Region

04/26/2007 10:15 AM

History: This message has been forwarded.

Thought you might like to see Maria's comments about our region below. **We are getting great press with the executive leadership team at MetLife.** Way to go!!!!

Rebecca

Rebecca [redacted]
Employee Benefits
Vice President - Great Lakes Region
312 Elm Street, Suite 1425
Cincinnati, OH 45202
([redacted]) [redacted] - Office Phone
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----- Forwarded by Rebecca [redacted] on 04/26/2007 10:13 AM -----

Maria Morris/Ins/MetLife/US

04/25/2007 06:33 PM

To [redacted], [redacted]
[redacted], "Rebecca [redacted]"
cc [redacted]
Subject Re: Sales, sales, sales!

Rebecca - **outstanding results and momentum!** Please share our congrats with the entire team!

[redacted] [redacted]

From: [redacted] [redacted]
Sent: 04/25/2007 02:11 PM CDT
To: Maria Morris; [redacted] [redacted]; [redacted] [redacted]; [redacted] [redacted]
Subject: Fw: Sales, sales, sales!

FYI.

----- Forwarded by [redacted] [redacted] on 04/25/2007 02:06 PM -----

Rebecca

[redacted]
04/25/2007 02:04 PM

To Ins_EBS Great Lakes Region
cc [redacted], [redacted]
[redacted]
Subject Sales, sales, sales!

Hello all! I am hearing of a number of great sales this week, and thought it would be appropriate to send a quick note of recognition.

- [REDACTED] [REDACTED] sold a \$410,000 Dental, Life, STD and LTD case ([REDACTED] [REDACTED] [REDACTED]) for a 7/1/07 effective date
- [REDACTED] [REDACTED] sold a \$2,500,000 Life sale ([REDACTED] [REDACTED]) for a 7/1/07 effective date
- **Brandon Rowell sold his THIRD case within the last 5 days** (latest is [REDACTED] [REDACTED] [REDACTED] - yes, that's the real name)

We are hitting our Great Lakes stride and I want to acknowledge not only the sales folks but the underwriting/service team efforts with the above. It takes a village to do what we need to do! Way to go!

We are planning a team meeting for the whole region at Put-In-Bay on 7/24 and 7/25. We have alot to celebrate! Keep up the great work - it's paying off!

Reba

Rebecca [REDACTED]
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