

 Re: Yesterday   
Jeffrey G Trinkwon to: Brandon Rowell

05/12/2009 09:38 AM

Be there shortly and we can discuss  
Brandon Rowell

----- Original Message -----

From: Brandon Rowell  
Sent: 05/12/2009 09:34 AM EDT  
To: Jeffrey Trinkwon  
Subject: Yesterday

Jeff,

I know we didn't get a chance to connect yesterday, but in short this is what I wanted to talk about.

I hope that you are okay with the job that I am doing as CE. Because, I want to be the best CE I can be. I know that we've talked in the past about me doing bigger and better things at MetLife which includes more exposure and more responsibilities. But things have changed a little. I've come to find out that I really enjoy the job that I do. I enjoy helping people with their problems and selling insurance! I understand that I'm still relatively young in my career, but I want to let you know that I don't see myself changing jobs...ever. I love this job and I will do it as long as Met will have me as an employee.

Secondly, I think I made a mistake. I reached out to Robert before I reached out to you. I'm all about relationships, and I should have started this dialogue with you first! Considering all of the major changes in my personal life, I couldn't wait any longer to talk about it... I hope you understand. If not, here goes.

I never fully disclosed to you why I wanted to move back to Atlanta. It was a matter of friends and family, but there was a trigger. My best friend who lives here in Atlanta is a soldier. He went to Iraq for the first time a few years ago, and I flew in from Cleveland to show him a good time before he left.

He came back, and received a second call to return to Iraq. This time I was unable to come down before his deployment, and for a solid year it disturbed me that I couldn't see my best friend of 11 years off. This same friend has returned from Iraq, but is now weeks away from going to Afghanistan at the same time the woman I plan on marrying is getting ready to go away for 3 months. The sad part is that I am so committed to doing a good job for you that I won't go visit her unless my work schedule permits.

The moral of the story is, I love my job and I love being in Atlanta. I also appreciate you giving me the opportunity to come and work for you!

Trust me, I want to earn a lot of money, and I want to do a phenomenal job for you, but what's most important to me is my work life balance. After all, I was making good money in Cleveland.

I will do whatever it takes to be successful at this job, I will put the time in, I will build relationships, but most importantly I will do what's best for this company.

All I ask for in return is the understanding that the people in my life that I care about don't necessarily work 9 to 5, and from time to time (after my work is completed) I would like the opportunity to spend time with them.

I bring this to you because I don't want you to ever question the dedication that I have for this job and company, whether I'm in the office or not.

If there is anything that is unclear, please let me know, and again I'm sorry for skipping you in this step.

Thanks,

Brandon Rowell  
Client Executive  
Metropolitan Life Insurance Company®

----- OUR OFFICE HAS MOVED -----

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